

MARCH 20, 2014

THIS WEEK:

The **next meeting** of the Tri-Valley Executives' Association will be held on **March 27th** at Vic's All-Star Kitchen at 7:00am.

GREETERS will be **Andy Anaya** of Anaya Electric and **Chuck Eggers** of Barons Jewelers.

The SPOTLIGHT will be postponed until April 3rd, at which time Jim Bowen will spotlight the Law Office of Christopher P. Rugaard.

Kevin Gundry of Custom Exteriors will give his CLASSIFICATION.

THE WEEKLY "POT" REPORT:

This week, TVEA's 50/50 is at **\$50.00** with 8 white marbles (\$5 each), 2 blue marbles (\$10 each) and 1 red marble (winner takes all).

DUES:

Invoices for the second quarter were emailed to you on Sunday. Please pay as soon as possible and by April 15th.

MEMBERSHIP PROPOSALS:

2nd Posting:

Proposing Member: Sheri Facciolla

Classification: Heating & Air Conditioning

Member: Logos Mechanical, Inc.

Represented by: George West

Address: 7070 Collier Canyon Road, Livermore

Phone: 510-714-7898

E-mail: logosmechanical@att.net

If you have any questions or comments about or objection to the proposed member, please contact the Chairperson of the Membership Committee: Richard Gross 846-3768.

SPOTLIGHT:

By Jay Woidtke

Olsen Painting is a sole proprietorship characterized by one word: RELIABLE. The testimonials and client base, including the former CEO of Kelly Moore Paints, speak for themselves. Scott, Olsen Painting's foreman and Bob Olsen's right-hand man will likely take over the business when (and if) Bob Olsen decides to step down. They typically run an 8-person crew, doing residential and commercial painting, and can take on the most intricate and expansive jobs possible. Their largest job was \$200,000; and their biggest challenge is the EPA and their ever-changing regulations.

To have Bob Olsen take a look at your home, office or that of a friend or colleague, call Olsen Painting 484-2228.

CLASSIFICATION:

Andrew Anaya Jr. was born in Utah, but moved to Hayward, California when he was just a toddler. In 1979 he graduated from Mt. Eden High School and tried to get into the electrical union as an apprentice. At that time, he discovered you had to know someone in the union to be able to join; Andy decided to get his education at DeVry.

He got a job at NBI; then worked for Applied Digital Data Systems in the 80's back when hard-drives (each weighing about 75 lbs.) were just being released into the business market. He worked his way up to supervisor and then regional manager.

Andy got married in 1986 and had a son, but due in part to the amount of business travel, he was divorced in 1989. In 1990, he met his wife, Linda, and 1996 was married. On August 2nd, they will be celebrating their 18th wedding anniversary. Andy has a 28-year-old stepdaughter, whose husband works for Andy as an electrician, and 3 grandchildren. His son is now 25, living in Minnesota, and together they have two more sons, 17 and 14, in high school. Andy loves dogs and has two German Shepherds: Zeus and Rocky.

The job became too stressful, so he went back to seeking an apprenticeship, which he finally got and in 1994 was able to join the Union in 1995. In 2000 he worked for Contra Costa Electric and was assigned to the NIF (National Ignition Facility & Photon Science) Directorate at Lawrence Livermore Lab as the foreman. After 5 years, funding became a problem for the Lab and he was laid off along with many others.

A friend who was a general contractor, suggested that he get his contractor's license, which he did, and in 2007 started his own business, Anaya Electric Inc. Being the beginning of the recession, many large jobs, which they were counting on to make the new company successful, were canceled. Like most other small businesses at the time, they did what they had to do to survive, which was a lot of small jobs and little projects. They finally contracted a large commercial job in San Francisco, which has led to a lot of other commercial jobs and work is steady.

The new induction lighting is very effective and efficient in commercial installations. For the home and retail applications, they recommend LED lighting, which will save a lot of money in the long run; however, because of their brilliance, they should only be used with an LED dimmer. To convert from fluorescent to LED, new cans need to be installed, but the aesthetic effect and cost savings make it worth the initial expense. There is a new product that is an LED "ribbon", which can be used in some really impressive installations.

At Anaya Electric Inc, he works with his wife, son-in-law, and one apprentice. In addition to commercial installations and repairs, they do residential remodels, new construction, replacing/adding fixtures, service work and emergency work.

Andy really enjoys his job and still gets a thrill when he flips the switch and the lights come on.

To refer or contact Anaya Electric Inc. call 209.814.5253
anayaelectric07@yahoo.com.

NEW MEMBER:

Please welcome, **Jim Goulette** as our newest member! We look forward to getting to know him send leads his way.

Classification: **General Contractor**

Member: **J.G. Construction**

Represented by: **Joe Goulette**

Address: 39 California Ave. #307, Pleasanton

Phone: 925-580-1800

E-mail: jgconstruction@gmail.com

SOCIAL:

If you are going to the Oakland A's vs. Giants on July 8th at 7pm, please pay ASAP: \$30 per ticket.
