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SEPTEMBER 19, 2013

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**NEXT WEEK:**

The **next meeting** of the Tri-Valley Executives' Association will be held on **September 26th** at Vic's All-Star Kitchen at 7:00am.

GREETERS will be **Mike Peel** of Keller Williams Realty and **Dr. Endre Selmeczy** of Livermore Sedation Dentistry.

The SPOTLIGHT will be on **Custom Exteriors** by **Chuck Eggers**

**Dave Jones** of Tiger Carpet Cleaning will give the CLASSIFICATION

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**SPOTLIGHT:**

By Dorn Driggs

**The Healing Journey**, located on Valley Avenue in Pleasanton, offers a very calming atmosphere. They have instructors and therapists offering cranial-sacral therapy, acupressure, acupuncture, massage, yoga and strength training, just to name a few. They offer private lessons and coaching, providing individualized plans for each of their clients. A good referral for Kathy Lorenz is anyone with pain. To schedule a consultation or to hear about what they offer, call Kathy at 596-0145 [healingjourney@kathylorenz.com](mailto:healingjourney@kathylorenz.com).

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**UPCOMING CLASSIFICATIONS:**

10/3 – **Thomas Tong** of Thomas Watch Repair

10/10 – **MEMBERSHIP/GUEST BREAKFAST**

10/17 – **Mark Van Slambrook** of The Swenson Group

10/24 – **Phil Maser** of The Maser Company

10/31 – **Kathy Lorenz** of The Healing Journey

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**DID YOU INVITE A POTENTIAL MEMBER TO THE MEETING?**

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**THE WEEKLY "POT" REPORT:**

This week, the TVEA's 50/50 raffle is at **\$94.00** with 3 white marbles (\$5), 1 blue marble (\$10) and 1 red marble (winner takes all).

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**GUEST BREAKFAST:**

On **Thursday, October 10<sup>th</sup>**, we will be having a Guest Breakfast. This is to give potential members an exact date rather than an open-ended invitation.

Any prospect that fills out an application for membership on that day will have their initiation fee waived.

A printable invitation is attached for you to forward or hand out to your prospects.

The member who brings in the most new members in one year, will have dues waived for one quarter (a tie splits the dues equally).

All members who bring a guest (to any meeting) will have **finer waived** for that meeting.

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**CLASSIFICATION:**

Joey Minahan is one of ten children and grew up on a dairy farm in a small Wisconsin town. She attended business college in Illinois and worked in finance in Chicago.

One day a friend talked to her about moving to California; tired of the Chicago cold, she decided to join her friend. Her friend backed out at the last minute, but Joey decided to go anyway. She settled in San Francisco and worked for Levi Strauss and then for Bank of America in purchasing.

Mike Minahan was born in the Sierra's, about an hour and a half outside of Grass Valley, and lived his first years in a cabin with no phone and no electricity. They moved to the Twin Peaks area of San Francisco when Mike was 5. At 14 they moved back to Grass Valley. His dad had a cabinet shop where he helped out.

Mike graduated from Chico State in 1976 with a degree in Political Science. The employment market for a white male Poly-Sci major was grim at the time due to the new affirmative action laws. He spent a summer working for a door factory and then worked as a handyman. Mike started doing jobs on his own and. So many of his jobs were door problems, and so when he decided to go out on his own, he discovered a void in door specialists and decided to make that his primary focus.

In 1978, he and Joey got married and in that same year, he started The Door Doctor with a showroom that was first in Livermore, and now in Pleasanton. Joey & Mike's son, Justin is now working with them in the family business. Their other son (Justin's twin), Jason, has a great job working at Apple.

The Door Doctor specializes in both interior and exterior doors. The trend has gone from Fir to Oak and now to Fiberglass, which are now the most popular due to its longevity, low maintenance and look. They carry doors of all kinds of wood, glass, metal and fiberglass, and are starting to a lot more commercial doors.

They also sell all kinds of garage doors and openers; the new belt drive is nice and quiet. They also offer garage door opener units that have battery back-up in case of power failure. The normal life of a garage door opener is 15 years and the door itself should be tuned up (lubricate and check balance) every 6 months to 1 year.

Rollers also should be checked and can be replaced with a quieter roller for a fairly low cost.

Gadgets: They have garage door remote openers for the car, multi-door remotes, keychain and keyless entry code pads, even those with fingerprint recognition for up to 4 users. There motion sensors for the garage light that will come on and stay on while there is any motion in the garage, and door monitors to let you know if the door has been left open. And then, there is the best thing since the tennis ball on a string: the laser guided parking assistant and the garage door opener controlled remotely using your smart phone.

Interior doors are still one of the best deals out there when it comes to upgrading the look of your home. You can have all of your interior doors in your house installed and painted, usually a 1-2 day process, for a high-impact upgrade. They sell all main brands of locks, and have been doing a lot of lock replacements, as well as reinforcing door frames to make the basic paint-grade frame that new doors come with stronger and more secure.

They have been in business for 34 years now, and have wonderful service people. They have 3 garage-door installers, 3 entry-door installers and a shop guy. They typically have 8-10 employees and can do most repairs same-day.

If you or someone you know needs interior, exterior or garage doors, or if you'd like to schedule a tune-up on your garage door, please call Mike and Joey at the Door Doctor 484-4290.

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**DID YOU GIVE A REFERRAL THIS WEEK?**

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**OPEN CLASSIFICATIONS:**

Advertising – Direct Mail	Insulation Contractor	Sporting Goods
Advertising – Internet /Social Media	Investigator	Tailor/Seamstress
Advertising – Newspaper	Janitorial Service	Tile Contractor
Advertising – Radio	Junk/Waste Removal	Title/Escrow Company
Appliances – Sales & Service	Landscape Architect	Towing Service
Architect	Limo/Car Service	Travel Agency
Auto Dealer	Linen Supply & Service	Tree Service
Bakery	Liquor Distributor	Truck Rental
Bank	Locksmith	Tutoring
Boat – Sales & Service	Manicurist	Uniform Service
Bookkeeper	Masseuse	Vending Machines
Burglar/Fire Systems – Sales/Monitoring	Medical Supply	Veterinarian
Car Wash	Med Spa/Esthetician	Water Coolers & Service
Caterer	Moving & Storage	Web Design/Hosting
Chiropractor	Notary	Window Cleaning
Club (Country, Golf, etc.)	Nursery	Wine & Spirits Distributor
Collection Agency	Orthodontist	Winery
Communications (telephone, wireless)	Party Rental & Supplies	
Convalescent Home	Paving Contractor	
Counselor/Psychiatrist	Payroll Company	
Cyclery – Sales & Service	Pet Groomer	
Dermatologist	Pet Shop & Supplies	
Disc Jockey	Photographer	
Dry Cleaner/Laundry	Pool Supply & Maintenance	
Employment Agency	Pressure Washing	
Event Center or Planner	Public Relations	
Funeral Director	Restaurant – Chinese	
Furniture Repair	Restaurant – Coffee Shop	
Glass – Auto	Restaurant – Ice Cream Parlor	
Glass – Residential/Commercial	Restaurant – Italian	
Glass Tinting – Auto/Residential/Commercial	Restaurant – Mexican	
Graphic Artist	Restaurant – Pizza	
Gutters – Sales & Service	Restaurant – Sushi	
Hardware & Building Supplies	Restaurant – Fast-Casual	
Handyman/Home Repair	Roofing Contractor	
Health Club	Safes & Vaults	
Hotel	Secretarial Service	
House Cleaning	Shredding Service	
Interior Designer	Signs	

**DID YOU GIVE A REFERRAL THIS WEEK?**