

JANUARY 20, 2011

THIS WEEK:

The **next meeting** of the Tri-Valley Executives' Association will be held on **January 27th** at Vic's All-Star Kitchen at 7:00am.

GREETERS will be **Ron Mize** of Tri-Valley Electrical and **Jim Pease** of Pease Tax & Accounting Services.

The VALUE will be given by **Jo Dee Moore** of J.E. Moore Air Conditioning.

Terry Johnston of R&S Landscape will be giving the CLASSIFICATION.

MEMBER NEWS:

- Get well soon, **Wayne Yeaw** of Allegra Print & Imaging! He has strep throat and is kindly not sharing with the rest of us.

- Welcome back, **Jim Bowen** of Pleasanton Auto Repair, whose daughter had gotten her driver's license and can now drive herself to school! (Which means Jim doesn't have to and will be able to attend all of our meetings.)

- Bon Voyage, **Jay Woidtke** of the Law Offices of Jay Woidtke, who will be traveling the next two weeks to the Pro Bowl and the Super Bowl... many jealous men are reading this right now.

- **Jim Pease** of Pease Tax & Accounting Services has just returned from his annual training on tax law changes. The good news is that Social Security is being reduced by \$2,000 or 2% depending on your income level (see your tax professional – Jim – for details).

- **Mike Peel & Tom Fox** of Keller Williams Tri-Valley Realty will be making their temporary address their permanent one. They have reached an agreement with the building owner and after TI's will have a place to call home/office:

5994 West Las Positas Blvd., Suite 101
Pleasanton CA 94588

- Congratulations to the family of **Mike Wallace** of Roman Holiday Salon, who got a new puppy! And best wishes for a speedy recovery to Monty (the new puppy) who apparently is a jumper, and broke his leg.

SAVE-THE-DATE:

How about sleeping in and having lunch instead?

On March 10th, we will be having an **Associate Luncheon** at Girasole Grill. This is your chance for you to introduce your employees or prospective members to the people who call them for service or to refer business.

The cost will be \$7 for members and \$20 for associates. A sign-up will be going around.

VALUE:

John Quintanal of USANA Health Sciences IS a value of this group. He has been able to refer or do direct business with 90% of the current membership.

THE WEEKLY POT REPORT:

TVEA's 50/50 raffle is at **\$111**. Both blue marbles have been pulled, so only one red marble and 6 white marbles remain.

Larry Smario began his career with horticulture classes at Hayward High School and landscaping for his football coach at 16 years old. He was always very encouraged by his father who built Larry his first lath house when he was a teenager. He found that he could propagate almost anything.

After graduating high school, he started college at Cal Poly, but shortly thereafter, he was drafted to serve in Viet Nam. When his tour of duty was complete, the Veterans paid for him to go to the College of San Mateo where he actually learned more than was being taught at Cal Poly.

While working at a retail nursery in Castro Valley, Larry met a gentleman who began teaching him the tree care side of the business. Larry started off doing side jobs and put in enough time to get his contractor's license in 1970.

He and his father bought a nursery, turning it into a wholesale nursery, from which he operated his landscaping and tree service business. His specialty became re-landscaping gas stations, until it was demanding too much of his time and took attention away from other clients.

Larry became a widower in 1995 and has a son with two children. He enjoys taking the grandchildren, 22 years and 12 years old, fishing at Clear Lake each spring.

Larry Smario Landscape and Tree Service does all sorts of tree care, from trimming to stump removal; cement work, including decorative stamped concrete; and fence work. Larry has two employees, who have both been with him for 18 years, and he hires crews when necessary; but is always at every job site – you hire Larry, you get Larry.

To have Larry evaluate your trees and other yard projects, call him at (510) 582-3008.

ELECTIONS:

It's time to choose a new Board. It's an easy gig – get involved!

Four new members are needed to replace outgoing members Dan Brown, Manny Martin, Mark Van Slambrook and Mike Peel, who will attend meetings as the non-voting Past-President. Remaining members would be **Jay Woidtke**, **Joey Minahan** and **Dave Silva**, who is the President-Elect. If you are interested in getting more involved or want to know more how the organization works, please contact Cristin.

Jerry Raney of Raney Insurance has been nominated and we'd like 3 more new nominees for elections in March.

CHANGE OF MEMBER INFO:

Pease Tax & Accounting Services, Inc.

4234 Hacienda Drive, Suite 120, Pleasanton CA 94588

Tel: 925-230-9380, Fax: 925-230-9381

Email: jim@peasetax.com Web: www.peasetax.com

Keller Williams Tri-Valley Realty

5994 W. Las Positas Blvd. Ste. 101, Pleasanton CA 94588

Tom Fox Tel: 925-426-3826, tom@tomfox.com

Mike Peel Tel: 925-426-3849, mike@mepeel.com
