

**MARCH 18, 2010**

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**THIS WEEK:**

The **next meeting** of the Tri-Valley Executives' Association will be held on **March 25** at Vic's All-Star Kitchen at 7:00am.

GREETERS will be **Dr. Barry Winston** of Amador Valley Optometric and **Manny Martin** of Amador Valley Property Management.

**Skip Hinsley** of Girasole Grill will give the VALUE.

New member, **Jeff Johnson** of Next Energy Solar will be giving his CLASSIFICATION.

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**CONDOLENCES:**

Our **deepest sympathy** is shared with Jim Bowen and his family in the loss of his wife, Dale. She lost her battle with cancer on March 14<sup>th</sup>. She was a vibrant member of our community and will be greatly missed.

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**TVEA BOCCIE TOURNAMENT:**

Bocce anyone? We have scheduled our second **TVEA Bocce Tournament** on Thursday, April 22 at Campo di Bocce in Livermore.

The tournament will begin at 6:00pm followed by a classic spaghetti dinner at 7:30. The cost will be approximately \$45/per person and will included dinner.

This will be a great event to bring your spouse, your associates or your **prospective members**.

Sign up with Cristin ASAP!

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**THE WEEKLY "POT" REPORT:**

TVEA's 50/50 raffle is up to **\$241.00**.

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**MEMBERSHIP PROPOSAL:**

**1<sup>st</sup> Posting:**

*Proposing Member:* Jan Batcheller

*Classification:* Real Estate - Commercial

*Member:* Equity Enterprises

*Represented by:* **Brad Hirst**

*Address:* 7020 Koll Center Pkwy #101, Pleasanton 94566

*Phone:* (925) 484-3636

*E-mail:* [brad@equity-enterprises.net](mailto:brad@equity-enterprises.net)

If you have any questions or comments about or objection to the proposed member, please contact the Chairman of the Membership Committee: Mike Peel 426-3849.

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**VALUE:**

The Value of the Association for General Contractor, **Phil Maser**, has been the ability to give quality leads to members and to hear back from his referrals that a great job was done.

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**DID YOU GIVE A REFERRAL THIS WEEK?**

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**CLASSIFICATION:**

Scott Burns has returned to the Tri-Valley Executives' Association after a 6 year hiatus, during which he took time to stay home raising his young son. He and his wife, Rhonda have 2 daughters ages 16 and 13, and a son who is 6.

Over the years, Scott has had his hand in several types of work. He started as a bus boy in the restaurant business and worked his way up through the ranks becoming manager. During this time he received his Bartending degree from Golden Gate Bartending School then studied the culinary arts, receiving a cooking degree in Italy.

Scott had always had a love of cars, so he got a job at a body shop and learned how to repair and restore cars. From 9am to 4:30pm he would work at the body shop; then, from 6pm to 11pm he'd work at the restaurant.

He eventually left the restaurant business and for the next three years was an insurance broker in the Silicon Valley. But after reconnecting with the owner of one of the restaurants he had worked in, he opened his own restaurant. It closed after 2 years due to the economy.

During all of his ventures, he could never let go of his love for cars. In his spare time, he would always be outside detailing his cars – he has an affinity for black. His neighbors would stop and joke that he was going to wash the paint off; then, they'd ask him to detail their cars. His passion paid off when he opened his own auto and truck detail shop at 39 California Avenue in Pleasanton: Just the Details.

At that point, he had 3 trailer-mounted pressure washers that were used to clean fleets of trucks. The hot-water machines are fully equipped with water tanks, waste water tanks and generated – fully contained. The equipment could also be used to clean buildings, homes, sidewalks, driveways, decks, etc.

Having all of the equipment, Scott got the idea to market the pressure washing business. So he branched out and promoted the pressure washing business full-bore.

JTD Under Pressure is certified through BASMAA (Bay Area Storm Water Management Agencies Association) for the proper disposal of the runoff water that is generated by pressure washing. This is an important issue in the surface cleaning industry. When JTD pressure washes, they block storm drains, if needed, and set up booms to divert the water and vacuum it into holding tanks for proper disposal.

They use hot water pressure washers, important for grease removal. They take extra precaution to protect plants and other surfaces, and when washing exteriors of buildings, if needed, they tape windows and doors to prevent leakage.

JTD has been a “green” company for over 15 years, trying to do the right thing for the environment.

They clean walkways, mossy roof tops and solar panels, brickwork, exposed aggregate, parking lots, exteriors of homes and businesses, patios, deck, fences, fleets of cars/trucks, and bird droppings – they also offer pigeon-proofing.

For a free estimate call Scott at 828-6719.

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#### **NEW MEMBERS: WELCOME!**

*Classification:* Windows  
*Member:* Custom Exteriors  
*Represented by:* **Kevin Gundry**  
*Address:* 440 Boulder Ct. Ste. 400, Pleasanton 94566  
*Phone:* (925) 249-2280  
*E-mail:* [kgundry@custom-exterior.com](mailto:kgundry@custom-exterior.com)  
*Website:* [www.custom-exterior.com](http://www.custom-exterior.com)

*Classification:* Pressure Washing/Steam Cleaning  
*Member:* JTD Under Pressure  
*Represented by:* **Scott Burns**  
*Address:* Dublin 94568  
*Phone:* (925) 828-6719  
*Cell:* (925) 216-5834  
*E-mail:* [srburns4@comcast.net](mailto:srburns4@comcast.net)  
*Website:* [www.jtdunderpressure.com](http://www.jtdunderpressure.com)

*Classification:* Solar Energy Systems  
*Member:* Next Energy Solar  
*Represented by:* **Jeff Johnson**  
*Address:* 1110 Burnett Ave. Ste E, Concord CA 94520  
*Phone:* (800) 600-8171  
*Cell:* (510) 331-6624  
*E-mail:* [JeffJohnson@NextEnergySolar.com](mailto:JeffJohnson@NextEnergySolar.com)  
*Website:* [www.nextenergysolar.com](http://www.nextenergysolar.com)

*Classification:* Acupuncture  
*Member:* Dr. Sun's Acupuncture Center, P.C.  
*Represented by:* **Haili Sun**  
*Address:* 4275 Rosewood Dr. #29, Pleasanton, CA 94588  
*Phone:* (925) 463-8686  
*E-Mail:* [drhsun@ymail.com](mailto:drhsun@ymail.com)

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