

MAY 29, 2008

NEXT WEEK:

The next meeting of the Tri-Valley Executives' Association will be held on **June 5** at Vic's All-Star Kitchen at 7:00am.

You will be GREETED by **Dr. Barry Winston** of Amador Valley Optometry and **Mary Tuttle** of Best of Coupon Books.

The LEAD CHALLENGE: Our next challengers will face-off this week: **Joey Minahan** of The Door Doctor to **Phil Petagara** of Black Sky Limousine.

Dr. Rick Hume will lead the PROGRAM in a group activity.

MEMBERSHIP POSTING:

2nd Posting:

Proposed firm: Tri-Valley Bekins
Represented by: Alex Arsenault, Sales Manager
Address: 5481 Brisa St. Livermore
Phone: 373-0512, Fax: 373-4738
E-mail: alex@trivalleybekins.com

If you have any comments, questions or objections, please call Mike Peel or Manny Martin on the Membership Committee.

CLASSIFICATION:

Manuel "Manny" Martin was born in Oakland and raised in northern California. He is married with two children, a son who is a vice principal and a daughter that went to Chico State and now works with him doing property management. He is the proud grandpa to three wonderful grandchildren. His hobbies are boating, biking and yoga.

After graduating from high school, Manny went to Oakland City College and then Armstrong Business College. He started out working for Sara Lee, but then got a job with House of Seagrams. Manny was in the liquor distribution business for 21 years. In 1985 he got tired of traveling and with emerging drinking-and-driving laws, his business started declining; so he began looking around for another career. He decided to get into real estate and settled on property management.

He got his real estate license and started Amador Valley Property Management Company in Dublin. Manny's goal is to make investing in real estate and being a landlord painless, easy and profitable. He feels that careful tenant screening and selection is the most important thing in property management. Manny is very experienced in judging qualifications and matching tenants to properties. However, he cannot guarantee that a tenant will stay and recommends that property owners keep 2-3 months reserves to cover expenses during vacancies. The 2-3 month reserve will allow time to find the proper tenant and not just get someone in who will pay the rent.

In addition to tenant screening and selection, Amador Valley Property Management's services include property evaluation, comprehensive legal forms, rent collection, handling security deposits, complete accounting services, property inspections, and repair and maintenance contracting supervision.

Manny Martin is a member of the National Association of Residential Property Managers among others. To take the headache out of managing your properties, or if you know someone who is in need of property management services, call Manny at 551-8700.

OPEN CLASSIFICATIONS TO WORK ON:

Many members have been talking to business owners about our group and could use your help giving them that extra push to come check us out. Businesses on that list are: the packaging store in the Raley's shopping center in Pleasanton, TriValley Flowers on the corner of Hopyard and Owens, and Gregory Frame Shoppe on Main Street.

If there is a business that you're talking to about TVEA, let us know, so that others can contact them too. There's strength in numbers!

We have a great core group of members. We are looking to grow the membership with the following classifications:

<i>Architect</i>	<i>Engraver</i>
<i>Bakery</i>	<i>Graphic Artist</i>
<i>Counselor</i>	<i>Gutter Cleaning</i>
<i>Debt Collector</i>	<i>Handyman</i>
<i>Dermatologist</i>	<i>Photographer</i>
<i>Health Insurance</i>	<i>Pool Maintenance</i>
<i>Manicurist</i>	<i>Real Estate - Commercial</i>
<i>Masseuse</i>	<i>Roofer</i>
<i>Party Rentals</i>	<i>Signs</i>
<i>Pet Groomer</i>	<i>Window Cleaning</i>
<i>Pest Control</i>	<i>Wine & Spirits Distributor</i>

If you know a business in any of these classifications, please invite them to a meeting or ask Cristin Sanchez to mail them information about the TVEA.

DID YOU GIVE A REFERRAL THIS WEEK?

NEW BROCHURES:

If you have any changes to the brochure, please let Cristin know by May 29.

ADVERTISING OPPORTUNITY:

North Pleasanton Rotary's Starry Night (formerly known as Cabaret) will be bigger and better than ever this year. It will be held at the new Casa Real and they are getting some big corporate donations (perhaps even auctioning a car!). Many of these will be put together as package deals. If you'd like something from your company to be included, please contact Darlene Crane-Peel as soon as you can: 461-2809.
