



**TRI-VALLEY EXECUTIVE'S ASSOCIATION**  
**P.O. Box 985 ♦ PLEASANTON CA 94566**  
**PHONE & FAX 485-1394 ♦ www.trivalleyexecs.com**

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**JUNE 21, 2007**

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**NEXT WEEK:**

The next meeting of the Tri-Valley Executives' Association will be held on **June 28** at Vic's All-Star Kitchen at 7:00am.

You will be GREETED by **Jon Gresham** of Lee & Associates and **David Sanchez** of Hacienda Auto Glass.

The VALUE will be given by **Norma Vorhies** of Millennium Salon & Day Spa.

**Jim Bowen** of Pleasanton Auto Repair will be giving the CLASSIFICATION.

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**DID YOU GIVE A REFERRAL THIS WEEK?**

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**PROPOSED MEMBERSHIP:**

***1<sup>st</sup> Posting:***

James T. Isaac  
Valley Community Bank  
465 Main Street, Pleasanton CA  
Tel: 484-5400, Fax: 484-1804  
Classification: Banking  
Proposed by: Joey Minahan, The Door Doctor

***1<sup>st</sup> Posting:***

Skip Hinsley  
Girasole/Pampered Palate Catering  
3180 Santa Rita Road, Pleasanton CA  
Tel: 831-4888, Fax: 862-0344  
Classification: Restaurant  
Proposed by: Manny Martin

**Remember:** if you bring in a new member who stays in good standing with the TVEA for one year, you will have your dues waived for one quarter.

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**MEMBER NEWS:**

**Mary Tuttle** of The Best of Coupons Books, had her surgery and is doing very well on her new knee.

**David Sanchez** of Hacienda Auto Glass has started a new company: *Tri-Valley Rhino Linings*, an application most commonly used as spray-on bed liners for pick-up trucks.

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**CLASSIFICATION:**

**Chris Caballero** of Replacement Windows and Doors was born and raised in Santa Cruz. He is married and has 4 children, two are teenagers and the other two are under 5.

Frank McMahon started the company 10 years ago. He was working for a lumber company and heard how much a friend of his had paid for new windows in her home; he decided that was the business for him. Replacement Window Specialists has grown tremendously since they began.

Most people would not think twice about upgrading their home with granite countertops or hardwood floors, but where they can really add value is replacing old windows.

Chris explained that many people don't even think about the energy they are wasting with old windows that are single pane or that have frames that are not air-tight. Dual pane windows provide some insulation from the temperature changes but low-e coatings are what keep out the heat by blocking the sun's UV-A and UV-B rays, unlike window tinting that only reduces light.

Replacement Window Specialists primarily uses Milgard windows, which is a local



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company that manufactures west coast glass (glass needs differ around the country).

Chris admits that six years ago, the process for replacing windows was bad and messy. Now the business is regulated by cities and the architectural industry. All windows are custom-made to fit your windows, eliminating the need for reconstruction and compromising the structural integrity of your home. There is very little mess, most of the work is done from the exterior of your home and can be completed in 1-2 days. Window replacement requires a city permit, which Replacement Window Specialists can secure for you.

Milgard windows have a lifetime warranty; Jeldwen and Viking do not stand behind their products. So, although those two brands may have saved you some money at the beginning, when they fail, you will be faced with the cost of replacing that window again. To help reduce the cost, there are also some tax credits and PG&E rebates.

In conjunction with window replacements, Replacement Window Specialists also does siding, using only Hardi-plank siding, which is impervious to wood-destroying organisms and shrinkage.

To change the look of your home as well as make it more energy efficient, call Chris Caballero at 460-5228 for a quote.

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### SOCIAL:

It's not too late to sign up!

The A's are playing the Baltimore Orioles on July 22 and we're going to be there.

Game time is 1:05pm. Field level tickets are \$29 per person (for a group of 25 or more). The first 10,000 fans receive a free A's cap.

A sign-up will be going around this week, or you can call or e-mail Cristin to get on the list.

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Join us for a Thursday Night **TVEA Mixer** at 6:00pm on August 2 at the home of Mike & Darlene Peel.

This is a great opportunity to bring guests and prospective members to meet in a more social setting.

Bring a beverage and an hors d'oeuvre to share. **The cost for *NOT* attending is \$10.** There will be no morning meeting on Aug. 2.

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### Save the Dates:

September 6 – Golf Tournament

December 6 – Holiday Party

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