



TRI-VALLEY EXECUTIVE'S ASSOCIATION
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JULY 21, 2005

NEXT WEEK:

The next meeting will be held at Vic's on Thursday, **July 28**.

Greeters will be **Manny Martin** of Amador Valley Property Management and **Larry Smario** of Larry Smario Landscape & Tree Service.

The Value will be given by **Dave Cherry** of Big O Tires.

The Classification we will be given by **Larry Smario** of Larry Smario Landscape & Tree Service.

VALUE:

Marilyn Lewis of Aweigh-to-Go Travel feels that the value of the Tri-Valley Executives' Association is in the learning experience. She has been able to really learn about many different businesses and the people who own them. The real value is getting to know fun, professional people.

CLASSIFICATION:

Marilyn Lewis of Aweigh-to-Go Travel was born and raised in the San Francisco Area. She got married, had a son, got divorced, married again, had two more sons and now has two grandsons. She and her husband, Dave who worked for 7-11 Companies, briefly lived in Sacramento, moved to Union City for 12 years and finally to Pleasanton, where they live now.

Her career in travel began when she went into a travel agency to book a family vacation. The agent was impressed by the amount of research she had done and how prepared she was; so she set up an interview for her to work with Emporium's new outside sales program. They were also impressed with Marilyn and offered her the job.

She worked for Emporium until the owner of Suntrips bought them out, and canceled the outside sales program. At that time she had developed a client base and decided to go out on her own, forming Aweigh-to-Go Travel, Inc.

She can arrange all types of travel, and is a preferred agent with Sandals resorts. Some things in the travel business have changed in the past 5 years. Until then, many airlines, hotels and resorts would not allow her to book with them because she was a home-based business. Now, she has their sales reps coming to visit her in her home.

Marilyn works with wholesalers who have contracts with airlines, hotels and resorts. She doesn't charge her clients fees, but gets paid a commission by the resorts, cruise lines and wholesalers of hotels and airlines.

An upcoming change in travel will be effective January, 1, 2006; travelers will need passports to visit any country outside of the United States, including Canada and Mexico. A birth certificate will no longer be acceptable to re-enter the country.

Call Marilyn at 417-0512 to talk to her about your next vacation.
