



# TRI-VALLEY EXECUTIVE'S ASSOCIATION

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OCTOBER 5, 2006

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## NEXT WEEK:

On Thursday, October 12 at **7:00am**, we will be attending the **ROADSHOW** at:

### Law Offices of Beverly Hoey

313 Ray Street (Fountain Creek Plaza)

in Pleasanton, 847-0880.

There is **NO REGULAR MEETING**.

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## NEXT REGULAR MEETING IN 2 WEEKS:

The next regular meeting of the Tri-Valley Executives' Association will be held on Thursday, **October 19**, at Vic's All-Star Kitchen at 7:00am.

The GREETERS will be **Mary Tuttle** of Classic Value Coupon Books and **Dr. Barry Winston** of Amador Valley Optometry.

**Larry Brumm**, Real Estate Appraiser will give the VALUE.

The CLASSIFICATION will be given by **Mike Doeschot** of Accurate Impressions.

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## 5 LEVELS OF RELATIONSHIPS:

So Jan Batcheller will be happy to know that she didn't miss the 4<sup>th</sup> level. See you next week, Jim? ☺

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## SPOTLIGHT:

By Mark Rogers of Keystone Security

**Brian Richards** of Complete Business Systems is a native Californian and grew up in Castro Valley. He graduated high school in 1964 then

attended Chabot College in Hayward for two years.

After a stint in the Navy during the Viet Nam war, he got a job with Allied Business Systems selling calculators mostly. He started out with a territory selling door-to-door and was with them for 28 years.

Six years ago he made a change and began working with Complete Business Systems. Because of his experience and excellent customer service, most of his customers moved with him.

Brian sells and leases business machines, particularly Gestetner, Canon and Ricoh. Surprisingly, laser prints are less expensive than inkjet, and are about .08¢ for black and whit and 1.5¢ for color.

To talk to Brian about the needs of your company for office machines, call him at 449-8600.

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## SOCIALS:

We are looking for volunteers to host the TVEA Christmas Party on Thursday evening, December 7. If you would like to offer your home, please call Marilyn Lewis 417-0512.

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## GOLF OUTING:

Big **THANKS** to Ron Robinson and Marilyn Lewis for putting together this year's Annual TVEA Golf Tournament. A lot of work went into making it a success and those who attended had a great time and express their appreciation for your hard work!

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