



TRI-VALLEY EXECUTIVE'S ASSOCIATION

P.O. Box 985 ♦ PLEASANTON CA 94566

PHONE & FAX 485-1394 ♦
www.trivalleyexecs.com

JULY 20, 2006

NEXT WEEK:

The next meeting of the Tri-Valley Executives' Association will be held on Thursday, **July 27**, at Vic's All-Star Kitchen at 7:00am.

The GREETERS will be **Jim Bowen** of Pleasanton Auto Repair and **Grace Foster** of The Closet Factory.

OPEN CLASSIFICATION:

Michael Price of MatchPoint Graphics has resigned from the TVEA.

If you know Graphic Designers, please invite them to a meeting, as that Classification is now up for grabs!

JULY ANNIVERSARIES:

Wayne Yeaw, Allegra Print & Imaging – *10 years*

Marilyn Lewis, Aweigh-To-Go Travel – *2 years*

Dave Jones, Tiger Carpet Cleaning – *2 years*

VALUE:

Gary Chang of Tri-Valley Internet agrees that one of the values of membership in the TVEA is the relationships: friendship and good humor in the early morning every Thursday. The real value is knowing that

the people that you refer will be taken care of by honest professionals.

CLASSIFICATION:

Blandine Johnson has had her business for over ten years. She started by worked for a businessman who owned Executive Base Network, among several other companies, and in 1995 he offered to sell her the company.

She bought the business and now has 50 fully furnished offices that she rents out on a month-to-month basis. Her clients are small businesses and professionals who would otherwise work from a home office. The services of Executive Base Network lend professionalism to their clients businesses with its state-of-the art phone system and live voice answering service by highly trained operators that have the ability to screen calls and transfer calls to their clients anywhere.

Office space includes phone, internet and live voice answering service for about \$1,200 per month. The "Virtual Office" that provides a mailing address and the live voice answering service is available for about \$250 per month. They also have conference rooms that are available to anyone for \$25 per hour.

Two years Nam Ho Chung came to Blandine as a client and within a year approached her to invest in Executive Base Network. This has allowed Blandine to start another office in the Folsom area with Nam Ho overseeing the office in San Ramon.



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Nam Ho Chung spent most of his life in South Korea. He was a stock fund manager for 10 years and then got into real estate. He worked with investors and Collier's International in New York while still in Korea, working with clients such as Hewlett Packard and Samsung.

Nam Ho decided to challenge himself and start the second phase of his life in the United States. So with the support of his wife, his 16-year-old daughter and 13-year-old son, they moved to the U.S. in 2002. He jumped right into the real estate market, getting his CCIM. When looking for office space, he met Blandine and became a client.

Unfortunately, he lost his citizenship status and had to go back to South Korea. He dreamed of coming back to the U.S., but needed to own a business to have his status reinstated. Wanting to stay within the real estate industry, he approached Blandine, who agreed to a partnership in Executive Base Network. He is very happy to be back in the U.S. and looks forward to a prosperous relationship with Blandine and Executive Base Network.

If you or someone you know needs telephone answering or office services, call Nam Ho or Blandine at Executive Base Network 831-3535.
